## GUAM COMMUNITY COLLEGE BOARD OF TRUSTEES

Monthly Meeting - Thursday, January 6, 2022, 12:00 p.m.
Rm. 112, Learning Resource Center (Library), Building 4000

## AGENDA

## I. <br> CALL TO ORDER

1. Roll Call
2. Recital of Mission Statement

Guam Community College is a leader in career and technical workforce development, providing the highest quality, student-centered education and job training for Micronesia.

## II. APPROVAL OF MINUTES

1. Monthly Meeting of December 23, 2021

## III. COMMUNICATIONS

## IV. PUBLIC DISCUSSION

V. REPORTS

1. President's Report:

- Financial Status of the College
- Capital Improvement Projects (CIP)

2. Monthly Activities Reports:

- Student Trustee
- Faculty Advisory Member
- Support Staff Advisory Member
- Board of Trustees Community Outreach Report


## VI. UNFINISHED BUSINESS

1. Election of Board of Trustees Officers (2022-2023)
2. Copyright \& Fair Use Policy \#193 (2 ${ }^{\text {nd }}$ Reading)
3. Construction Projects Updates

- Forensic Lab
- Building 300
- Wellness Center
- Building B
- Workforce Development Center


## BOT - Meeting Agenda

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VII. NEW BUSINESS

1. Compensation Review/Updates
2. President's Travel Request (February 2022)
VIII. EXECUTIVE SESSION
3. Personnel Matters
4. Labor Management Relations
5. Legal Matters

## IX. <br> ADJOURNMENT

# GUAM COMMUNITY COLLEGE Board of Trustees <br> Monthly Meeting of December 23, 2021 

## Minutes

I. CALL TO ORDER. The monthly meeting of the GCC Board of Trustees held on December 23, 2021, was called to order at 12:05 p.m., by Chairperson Frank P. Arriola in Room 112 located at the Guam Community College Learning Resource Center (Library) in Mangilao, Guam.

1. Roll Call. Trustees Present: Frank P. Arriola, Chairperson; Mr. Carlo Leon Guerrero, Vice Chairperson; Mr. Eloy P. Hara; Ms. Rose P. Grino; Ms. Paris Blas, Student Trustee. Mr. Richard P. Sablan, Treasurer, schedule conflict.

Others in attendance: Dr. Mary A.Y. Okada, President; Dr. Virginia Tudela, Vice President, Academic Affairs Division; Ms. Rodalyn Gerardo, Vice President, Finance \& Administration; Dr. Julie Ulloa-Heath, Assistant Director, Planning \& Development; Ms. Pilar Williams, Dean, School of Trades \& Professional Services; Attorney Rebecca Wrightson; Ms. Simone Bollinger, Faculty Advisory member; Mr. Kenneth Bautista, Support Staff Advisory member.
2. Recital of Mission Statement. Board members recited the Mission Statement: Guam Community College is a leader in career and technical workforce development, providing the highest quality, student-centered education and job training for Micronesia.

## II. APPROVAL OF MINUTES - November 5, 2021

## MOTION

## IT WAS MOVED BY TRUSTEE ELOY P. HARA, AND SECONDED BY TRUSTEE ROSE P. GRINO, THAT THE BOARD APPROVE THE MEETING MINUTES OF NOVEMBER 5, 2021, WITH CORRECTIONS. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

III. COMMUNICATIONS. A letter dated November 15, 2021, was received from the Guam Commission for Educator Certification (GCEC) recognizing and approving GCC's Bachelor of Science in Career and Technical Education (BSCTE) program with jurisdictional approval.

The President gave recognition and thanked Faculty member Ms. Vicky Schrage, the Education Department Chair Dr. Deborah Ellen and all the faculty members involved with the development of this curriculum and seeing it through its approval.

## IV. PUBLIC DISCUSSION. No request.

## V. REPORTS

1. President's Report: President Okada reported on the following:

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Financial Status: The President provided the Board with a current financial status of the College as follows:

FY2022: As of December 16, 2021, and based on the monthly billing, the College received a total of $\$ 3,332,472$ for the General Fund; $\$ 465,149.00$ for MDF; $\$ 15,257.00$ for POST; and $\$ 42,306.00$ for the First-Generation Trust Fund Initiative for a total of $\$ 3,855,184$. The College continues to receive its allotment on a weekly basis from DOA with no reserves set aside.

FY2021: Total appropriation for FY2021 is $\$ 20,446,03$. The College received $97 \%$ of its appropriation for a total of $\$ 19,769,002$.

There is a balance pending for the Manpower Development Fund in the amount of \$653,960 and the Capital Improvements Fund, which is the College's debt service of $\$ 23,069$. Anticipate receiving the balance of the CIF but not the MDF. The College will continue to follow up with DOA regarding this matter.

## Capital Improvement Projects and other activities:

Other activities:
Supported by a Department of Interior grant, the College approved the curriculum for a baking and pastry track as part of the DOI free College grant under the GCC Culinary and Hospitality program to begin during the Spring 2022 semester.
The College will be adding an afternoon and weekend cosmetology cohort beginning with twenty (20) students for the regular cohort.
Atkins Kroll has been displaying the College's hybrid engine, which has been extended until December 31, 2021. This is in conjunction with discussions regarding the College's hybrid and electric car training program to support faculty and workforce development.
In collaboration with PayLess Supermarkets, the College's secondary and postsecondary Culinary students have been highlighted during the Chagi Facebook live demonstration.
A presentation was given before the Guam Department of Education Island Board of Governing Students on WorkKeys assessment and how it can be used as an alternative to placement testing. This is in addition to the Clymer (Classroom Learning Yields Math \& English Readiness) testing.
During November 2021, Business Visual and Communications department showcased their GDOE high school junior and senior students on campus at their "Pave Your Way" open house.

During November 2021, twelve (12) out of nineteen (19) students who took the LPN NCLEX exam have passed. This amounts to $63 \%$ of cohorts who have passed the NCLEX exam. As for December 2021, this has increased to $85 \%$, surpassing the College's goal and based on the last cohort.
As for the TNAP and as of November 2021, this was at $53 \%$ and most of the students in this program were employed as Temporary CNAs to help support the hospital with COVID.

Board policies have been reviewed and were made part of the Board meeting packet for

## BOT - Meeting of December 23, 2021

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discussion under New Business for today's meeting. Several policy updates are in response to Title IV requirements through the process of the College Governing Council with recommendations for the Board's consideration.

Discussions are ongoing with TRMA for updates to the GCC's Master Plan to include input from individuals and all employees. These are for discussion points, which could be incorporated into the Master Plan where appropriate. With the exception of holidays, there is a meeting every Friday at 10:00 a.m. for information sessions with TRMA. The Board members are encouraged to attend and invites will be issued when Board members are available.

Wireless upgrades continue throughout the campus including the GOREX project for the email ".edu" traffic, which can save the College on Internet costs.

The College will be updating its Energy Audit. The last update was in 2010 with ARRA funds.
In partnership with GDOE, there are two (2) classrooms in Simon Sanchez that require repairs to make it safe for everyone due to water leaking. These are the Culinary and LNP classes. In order to expedite the repairs, the College has taken on this project to be completed during the Christmas break.

## 2. Monthly Activities Report.

Student Trustee: Trustee Paris Blas submitted a hard copy of her report for November/December 2021 and also reported the following:

## Fall 2021 semester student feedback:

Hybrid option for attending classes during the semester. It allowed students to complete the semester without dropping out completely or dropping classes.
Buyback book program: This is a hit for students to know it is available during the upcoming semesters.
There is an increase of students on campus this Fall semester and students are happy to be back.
There are ongoing FAFSA workshops during this intercession.
Student organizations are actively giving back to the community in service and/or donations. Ongoing partnerships with Guam Coalition Against Sexual Assault \& Family Violence (GCASAFV) and Guam Behavioral Health \& Wellness providing counseling services for both faculty/staff and students.
Customer service at the bookstore was "outstanding" this semester.
12/09/2021 and 12/31/2021: COPSA Spring 2022 Officers Training to prepare for the upcoming semester.

2022:
01/03/2022, $9 \mathrm{am}-12 \mathrm{pm}$ in the MPA: Spring 2022 Student Orientation for new and full-time students with a campus tour for new students. Students will have the option to attend face to face and via livestream.

01/05/2022: First day of classes.
1/24/2022 and $1 / 25 / 2022$ : Spring 2022 "Meet the President" with both sessions at 4 p.m.

## 1/21/2022: First General Membership meeting/

Student Trustee Blas thanked President Okada for addressing issues, concerns, and requests made by students throughout the semester.
Faculty Advisory Member: Ms. Simone Bollinger reported the following: Most faculty members are on break and campus has been quiet, however, there are three (3) classes that are still running, which are two (2) Math and one (1) English. Faculty are collecting data on how to speed up the process for students.

The classes are Monday through Thursday for four (4) hours.
Most students are able to attend while some are having issues with transportation among other issues.
These students were then offered to continue classes online, however, this can be difficult as well with 4 hours of classes. Students are still working through this and will continue to find solutions to ensure they finish and obtain their degrees.

Support Staff Advisory Member: Mr. Kenneth Bautista reported the following: Employees are working on the year end processes as well as preparing for Fiscal Year 2022. On behalf of all the staff, the Board was thanked for the Thanksgiving luncheon on Friday, November 19, 2021.

## Board of Trustees Community Outreach Report:

Trustee Grino reported that as a nursing leader and representing GCC, she was recently invited with other nursing leaders to a meeting by the new Guam Regional Medical Center Board Chairman. The meeting was to find out what are the issues on Guam, trying to get an assessment and of what can be done with the workforce development for LPNs, CNAs and other healthcare certifications and work on a collaboration with GCC and UOG. Discussions were also on having a summit or conference on these issues and how the new GRMC management can also assist with these issues.

## VI. UNFINISHED BUSINESS

1. Construction Projects Updates. President Okada reported on the following:

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Forensic Lab/DNA Building. This project is $93 \%$ complete to date and as last reported the anticipated completion date in February 2022.

Building 300. This project is $90 \%$ complete and the College is continuing to monitor the progress.

Wellness Center. The College is awaiting verification if its application for federal funds will be accepted, however, the design is $100 \%$ complete. Once funding is secured, this will go out to bid.

Building B. As last reported, this project is out to bid but the bid opening has been extended to December 29, 2021, with five potential bidders.

Workforce Development Center (Barrigada Property): The College should be receiving the updated A\&E plans for this project. All documents required by the Economic Development Authority have been submitted and the College is waiting on EDA's final review.

## VII. NEW BUSINESS.

1. Resolution re Deborah Belanger (Commendation for BOT service). A Resolution to commend Ms. Deborah Belanger for her years of service as a Board of Trustees was presented to the Board for consideration. The President read the resolution and the following motion was made, as follows:

## MOTION

IT WAS MOVED BY TRUSTEE ELOY P. HARA, SECONDED BY TRUSTEE ROSE P. GRINO, THAT THE RESOLUTION 14-2021, "COMMENDATION FOR SERVICE AS TRUSTEE" FOR MS. DEBORAH C. BELANGER IS HEREBY ADOPTED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)
2. Proposed Copyright \& Fair Use Policy \#193 (1 $1^{\text {st }}$ Reading). A proposed GCC Board of Trustees "Copyright and Fair Use" policy was presented to the Board for consideration for a 1st Reading and as Policy 193. This has been given to the College Governing Council for review as well as to the legal counsel who have provided recommended changes. Most of the language for this resolution was extracted from other colleges and language from the Federal Rules and Regulations regarding copyright and fair use. Anticipate there will be additional changes when this is presented for the second reading due to recommendations by the College Governing Council. A motion was then made, as follows:

## MOTION

READING. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)
3. BOT Policy Updates (Series 200; Policies 115, 170, 180, 185, 410). Copies of the reviewed/amended Guam Community College Board of Trustees (BOT) policies for Series 200; and BOT Policies 115, 170, 180, 185, and 410 were presented to the Board for consideration.

These policies were previously reviewed by the Board with recommended changes. Input was also provided by the Vice President for Academic Affairs and the Vice President for Finance \& Administration. The Faculty Advisory Member and the Support Staff Advisory Member were also previously provided copies of the BOT policies herein and the opportunity to review and provide input. The following motion was then made:

## MOTION

IT WAS MOVED BY TRUSTEE ROSE P. GRINO, SECONDED BY TRUSTEE CARLO LEON GUERRERO, THAT THE GUAM COMMUNITY COLLEGE BOARD OF TRUSTEES POLICES, AS AMENDED, FOR SERIES 200: 200-FIDUCIARY RESPONSIBILITY; 204-AUDITS; 208-AUTHORIZED SIGNATORIES FOR BANK TRANSACTIONS; 209-AUTHORIZED SIGNATORIES FOR BANK TRANSACTIONS (WIRE PAYMENT TRANSACTIONS); 212-NONAPPROPRIATED FUNDS ACCOUNT; 214-THE PRICING OF CONTRACTS FOR SERVICES; 216-PROMOTIONAL AND DEVELOPMENT ACCOUNT; 220CAPITAL PROJECTS FUND; 224-STUDENT ACTIVITY FUNDS; 228PROCUREMENT POLICY; 232-CONTRACTUAL AGREEMENTS; 236-TUITION AND FEES; 240-STUDENT FINANCIAL AID; 244-VEHICLE USAGE; 248INSURANCE PROTECTION; 256-CLAIMS OFFICER; 264-COLLEGE HOUSING; 276-UNION OFFICIALS PAYMENT; 284-COMMUNITY USE OF PHYSICAL FACILITIES; 292-ANNUAL FUND RAISING OF THE BOARD OF TRUSTEES; AND

POLICIES 115-CODE OF TRUSTEE ETHICS AND CONDUCT; 170-CAMPUS CRIME AND SECURITY; 180-RISK CRISIS MANAGEMENT AND EMERGENCY PROTOCOL; 185-SEXUAL HARASSMENT AND SEXUAL DISCRIMINATION PREVENTION; AND 410-STANDARDS OF CONDUCT REGARDING DRUGS AND ALCOHOL, ARE HEREBY ADOPTED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)
4. 2022 BOT Travel ( 2022 ACCT Governance Leadership Institute \& D.C. mtgs.). The 2022 Association of Community College Trustees (ACCT) Governance Leadership Institute (GLI) "Strengthening the Leadership Team of the Board" will be held on March 23-25, 2022, in Philadelphia, Pennsylvania. The ACCT recommends that the board chair, vice chair, and college CEO attend this conference as a team.

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## MOTION

IT WAS MOVED BY TRUSTEE ELOY P. HARA, SECONDED BY TRUSTEE ROSE P. GRINO, THAT THE BOARD AND PRESIDENT'S TRAVEL FOR THE 2022 ACCT GOVERNANCE LEADERSHIP INSTITUTE, INCLUDING MEETINGS IN WASHINGTON, D.C., DURING MARCH 2022, IS HEREBY APPROVED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

## 5. President's Travel Request (Dec. 2021 \& Jan.-March 2022)

PREL Board meeting, December 6-7, 2021, Honolulu, Hawaii, $100 \%$ sponsored by PREL. For record purposes, this was previously approved electronically due to the invitation being received after the November 2021 Board meeting concluded and would have been too late to request for the December 2021 Board meeting.

Workforce Development Institute, January 26-29, 2022, Jacksonville, Florida, promo funds.
ACCT Governance Leadership Institute, March 23-25, 2022, Philadelphia, Pennsylvania, promo funds.

## MOTION

IT WAS MOVED BY TRUSTEE ELOY P. HARA, SECONDED BY TRUSTEE CARLO LEON GUERRERO, THAT THE PRESIDENT'S TRAVEL REQUEST FROM DECEMBER 2021; JANUARY 2022 AND MARCH 2022, AS PRESENTED, IS HEREBY APPROVED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)
6. Election of Board of Trustees Officers (2022-2023). A recommendation was made to table the election until the next Board meeting and to also provide an opportunity for Trustee Richard Sablan to be present. At this time, a motion was made as follows:

## MOTION

IT WAS MOVED BY TRUSTEE ROSE P. GRINO, SECONDED BY TRUSTEE ELOY P. HARA, THAT THE 2022-2023 BOARD OF TRUSTEES ELECTION OF OFFICERS BE TABLED FOR THE NEXT BOARD OF TRUSTEES MEETING. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

At this time, a motion was made as follows:

## MOTION

IT WAS MOVED BY TRUSTEE ROSE P. GRINO, SECONDED BY TRUSTEE ELOY P. HARA, THAT THE MEETING CONVENE INTO EXECUTIVE SESSION. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

## BOT - Meeting of December 23, 2021

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At 12:45 p.m., the meeting convened into Executive Session.

## VIII. EXECUTIVE SESSION

## 1. Personnel Matters

2. Labor Management Relations
3. Legal Matters

At 1:07 p.m., the meeting reconvened into Open Session.
A motion was then made to accept the President's Report, as follows:

## MOTION

## IT WAS MOVED BY TRUSTEE ROSE P. GRINO, SECONDED BY TRUSTEE ELOY P. HARA, THAT THE PRESIDENT'S REPORT BE ACCEPTED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

At this time, the Chairman mentioned an adjustment to President Mary Okada's salary with regards to the President's Performance Evaluation Reports for 2020 (June 2019-June 2020) and for 2021 (June 2020-June 2021).

The adjustment for 2020 was applicable in January 2021 and the review for 2021 was a perfect score with 50 out of 50 points and is applicable in January 2022.

There was a recommendation and concurred by the Board that an adjustment to Dr. Mary Okada's salary of a four percent (4\%) increase will be applied effective January 2022 for each of the periods 2020 and 2021.

Also discussed is that President Okada deferred a retroactive payment for adjustments to her salary increment for the period 2020. The Board then mentioned that no retroactive increment for the period 2020 will be paid out. The following motion was then made:

## MOTION

IT WAS MOVED BY TRUSTEE ELOY P. HARA, SECONDED BY TRUSTEE CARLO LEON GUERRERO, THAT THE BOARD APPROVE AN ADJUSTMENT TO DR. MARY OKADA'S SALARY EFFECTIVE JANUARY 2022 OF A FOUR PERCENT (4\%) INCREASE BASED ON DR. OKADA'S PERFORMANCE EVALUATION FOR THE PERIOD 2020 (JUNE 2019-JUNE 2020); AND THE PERIOD 2021 (JUNE 2020JUNE 2021). THERE WILL BE NO RETROACTIVE INCREMENT PAYMENT FOR THE PERIOD 2020. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

At this time, the Board congratulated President Okada. Dr. Okada was also recognized for the hard decisions she has had to make through her service and leadership from the executive level

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and her service to the students. The Board further commended President Okada for continually responding to the needs of the community, continued clean audits and overall exemplary leadership. Dr. Okada thanked the Board for their continued support.
IX. ADJOURNMENT. A motion was made to adjourn the meeting, as follows:

## MOTION

IT WAS MOVED BY TRUSTEE ELOY P. HARA, SECONDED BY TRUSTEE ROSE P. GRINO, THAT THE MEETING OF DECEMBER 23, 2021, BE ADJOURNED. NONE OPPOSED, MOTION CARRIED. (Voting: 5 ayes, 0 nays)

There being no further discussion, the meeting of December 23, 2021, adjourned at 1:11 p.m.
SUBMITTED BY:

## ATTESTED BY:



Secretary

Beuther Muers JAN 062022
BERTHA M. GUERRERO
Recording Secretary


## GUAM COMMUNITY COLLEGE

## Board of Trustees

Resolution 13-2021

## COPYRIGHT AND FAIR USE POLICY

WHEREAS, the Guam Community College ("GCC", "College") its employees, students and community partners are required to comply with the Copyright Act of 1976 as amended and the Digital Millennium Copyright Act of 1998; and

WHEREAS, ownership and copyright of materials and products developed by employees while performing duties as an employee of GCC are the property of GCC, unless otherwise governed by negotiated agreement; and

WHEREAS, the College prohibits the unauthorized duplication, distribution, or use of any copyrighted materials by students, faculty, or other employees, except as allowed by specific exemption in the copyright law, such as Section 107 fair use, licenses, agreements, or written permission from the copyright holders. Individuals assume full responsibility and liability for any actions taken outside these constraints; and

WHEREAS, with Rights of Creators: Copyright, copyright law affords legal rights and protections for authors of original works, such as literary, dramatic, musical, artistic, and other intellectual property; and

WHEREAS, Section 106 of the Copyright Act generally gives the owner of copyright the exclusive right to do and to authorize the following: reproduce copies of the work, prepare derivative works, distribute copies of work by sale, rental, lease or lending, publicly perform the work and publicly display the work; and

WHEREAS, a GCC Copyright and Fair Use Policy Guidelines/Procedures ("GCC CFU Policy Guidelines/Procedures") will be developed and adopted as part of this policy and updated as deemed necessary by the College within its governance process; and

WHEREAS, this policy applies to all administrators, faculty and staff of the College to include adherence to Ownership Rights as explained in the GCC CFU Policy Guidelines/Procedures; and

WHEREAS, the College through its governance process will develop a GCC Copyright/Ownership Agreement and made a part of the GCC CFU Policy Guidelines/Procedures to be updated as deemed necessary and appropriate; and

Policy 193

## Page 2: GCC Board of Trustees Resolution 13-2021 - Copyright and Fair Use Policy

WHEREAS, there is a "fair use" doctrine that limits the exclusive right of copyright owners (17 U.S.C. § 107 - U.S. Code - Unannotated Title 17. Copyrights § 107. Limitations on exclusive rights: Fair use). In some cases, faculty, staff, and students who wish to use copyrighted works for non-commercial educational purposes may do so without seeking authorization from the copyright owner; and

WHEREAS, Copyrights (Section 107 of Title 17) lays out guidelines for determining Fair Use and said provisions will be made a part of the GCC CFU Policy Guidelines/Procedures including amendments to this Section; and

WHEREAS, due to the complexity of copyright law and fair use, the determination of the correct use of copyrighted materials should be determined on a case-by-case basis in accordance with the GCC CFU Policy Guidelines/Procedures.

NOW, THEREFORE, BE IT RESOLVED, that the Guam Community College Board of Trustees shall adopt this Resolution as the Guam Community College "Copyright and Fair Use Policy;" and

BE IT FURTHER RESOLVED, that the GCC Board of Trustees shall adopt a "Guam Community College Copyright and Fair Use Policy Guidelines/Procedures" and "Copyright/Ownership Agreement," to be developed through the College's governance process, and to be updated as deemed necessary and appropriate; and

BE IT FURTHER RESOLVED, that such Guam Community College Copyright and Fair Use Policy and its Guidelines/Procedures shall apply to all GCC employees, students and community partners and must be adhered to accordingly.


FRMNIK P. ARRIOLA
Chairperson


## Secretary

# GUAM COMMUNITY COLLEGE 

## Compensation Review

## Faculty \& Academic Administrators

Report to Board

December 2021


GUAMCOMMUNITYCOLLEGE

## Alan Searle \& Associates

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### 1.0 Alan Searle \& Associates

Alan Searle \& Associates is a management consultancy based in Russell, New Zealand. The Managing Director is Alan Searle. With over 38 years of consulting experience Alan started the business in 1990 having previously worked in the management consulting divisions of both Arthur Young (now Ernst \& Young) and Price Waterhouse (now Price WaterhouseCoopers). With regards the latter he was responsible for the firm's compensation consulting practice in Kuala Lumpur, Malaysia.

The business provides a range of human resource consultancy services to both the public and private sectors although the two main business streams are human resource benchmark reports and compensation reviews.

The following is a summary of compensation reviews undertaken and implemented within the region:

- Guam Power Authority (GPA)
- Guam Waterworks Authority (GWA)
- Guam Airport Authority (GIAA)
- Guam Port Authority (PAG)
- Guam Community College (GCC) - Faculty \& Academic Administrators
- Marshalls Energy Company (MEC)


### 2.0 GCC - Compensation Study 2009

In 2009 we completed a compensation study covering all Academic Administrators \& Faculty. It was clear from the results that the College's market position at the time was extremely low as many positions were below the $5^{\text {th }}$ market percentile c.f. U.S. Institutions of Higher Education. Whilst faculty as a group were slightly more competitive the results nonetheless validated ongoing attraction and retention concerns. In short, it was very apparent that a more competitive market position was urgently needed.

It was clear that GCC's low market position (as with GPA, GWA, PAG and GIAA) was the result of no market adjustment having been made over the period 1991-2008 or when the College's compensation model (including both Academic Administrators \& Faculty) was under the Department of Administration, Government of Guam. The situation was further exacerbated by Government policy that stated that any employee over Step 10 c.f. the old Hay compensation model, had to wait two (2) years between increments.

A new compensation model was endorsed and implemented (see timeline below) based on a structural adjustment being made to the $10^{\text {th }}$ market percentile c.f. U.S. Institutions of Higher Education. For all remaining staff positions no change was made as their compensation continues to be handled by DOA, Government of Guam.

Implementation Timeline :

Faculty Pay Plan - approved in 2009

- implemented and paid 10/01/2009

Administrator Pay Plan - approved in 2009

- implemented 10/01/2010
- rolled back 02/13/2011 *
- implemented and paid 01/01/2014
* undertaken in support of staff pay plan roll-back (Gov. Guam / Hay Methodology)


### 3.0 GCC - Faculty Market Review 2013

The objective of this review was to examine the extent compensation had moved for faculty over the period 2010 to 2013 and to analyze current compensation in respect of those findings.

The College \& University Professional Association (CUPA) reported an average salary increase for faculty (all Institutions) of 5.1\% over the period 2010 to 2013.

In order to refine the above result, we examined the extent the market (for Faculty) had moved at the $10^{\text {th }}$ market percentile as this was where GCC's current compensation model was based. The results showed a 6.4\% average increase in base salary (for Faculty) at the $10^{\text {th }}$ market percentile over the period 2010-2013.

Given GCC's pay line (both in 2009 and then again in 2013 / 2014) still approximated the $10^{\text {th }}$ market percentile the conclusion was that the "status quo" had basically been maintained in terms of market position and no further action was taken.

In summary, the 2013 market review resulted in no change in Faculty compensation.

### 4.0 GCC - Compensation Study 2019 / 2021

A successful compensation model needs to be both internally equitable and externally competitive. With that in mind, our approach to reviewing GCC's current compensation model was to continue using our structured and transparent market-based methodology to address both requirements. The only difference here was that having completed $75 \%$ of the study in 2019 this was put on hold due to the Covid-19 pandemic. With the economy beginning to improve the study was re-started in July 2021 with the results being presented in this report.

### 4.1 Job Evaluation

Internal equity is addressed through a process called job evaluation. The results are presented in this report (see Appendix A) and represent approximately 20\% of the background data required in developing a new compensation model.

The job evaluation criteria we use is a Point Factor System that uses twelve (12) measurement factors to assess the content and relative importance of positions. The tool was originally developed by Price Waterhouse (now Price WaterhouseCoopers) and is now a proprietary tool of Strategic Pay Ltd, Auckland, New Zealand. Each factor derives a point rating with their sum representing the "total value" of the position.

### 4.2 Market Data

The need to obtain external market data is a critical step in reviewing any compensation model as what the market is paying will have a significant impact on GCC's ability to both attract and retain competent employees. The key challenge therefore is to remain externally competitive.

Our approach to gathering base salary market data was to compare all Academic Administrator and Faculty positions against comparable / industry positions within the U.S. mainland.

Compensation data was gathered (but not limited to) the following sources:

- Faculty in Higher Education Annual Report (2019)

CUPA (College \& University Professional Association)

The above report gathered data from 258,731 full-time faculty positions. Salary and demographic data for tenure-track (TT), non-tenure teaching (NTT), and non-tenure research (NTR) faculty were collected by rank: professor, associate professor, assistant professor, new assistant professor and instructor.

- Administrators in Higher Education Annual Report (2019)

CUPA (College \& University Professional Association)

A total of 1,174 institutions provided incumbent-level data for 50,880 administrators. The 200 positions surveyed were grouped into six administrative categories:

Top Executive Officers, Senior Institutional Officers, Academic Deans, Institutional Administrators, Heads of Divisions, Departments, and Centers, Academic Associate/Assistant Deans. Institutions were represented by classification, affiliation, and region.

- Professionals in Higher Education Annual Report (2019) CUPA (College \& University Professional Association)

Data from 240,895 professionals were analyzed in the report. The 387 positions surveyed were grouped into the following areas: Administrative Professional Associates, Academic Affairs, Student Affairs, Institutional Affairs, Fiscal Affairs, External Affairs, Facilities, Information Technology, Research Professionals, Research Support Professionals, Extension Programs, Other Education Professionals, Health Science and Environmental Sustainability Professionals, Safety Professionals and Supervisors of Office/Clerical, Skilled Craft, and Service/ Maintenance Personnel.

The market data results are presented in this report (see Appendix B) and represent the remaining $80 \%$ of the background data required in developing a new compensation model. Please note that the data is presented as market percentiles ( $5^{\text {th }}$ through to the $95^{\text {th }}$ ) with the $50^{\text {th }}$ being the market average within the United States.

### 4.3 Regression Analysis

Having gathered the necessary background data a regression analysis was undertaken to:
a) Confirm GCC's market position for both Academic Administrators and Faculty c.f. Higher Education / Associate Institutions (U.S. mainland)
b) Show the extent of market movement after a proposed market adjustment to the $20^{\text {th }}$ market percentile.

The regression analysis results are included in this report as follows:

Appendix C - Regression Analysis (Faculty)
Appendix D - Regression Analysis (Academic Administrators)

With reference to Appendix C the current average market position of GCC's Faculty (see dotted red line) is approximately the $40^{\text {th }}$ market percentile c.f. Higher Education / Associate Institutions (U.S. mainland).

Based on rank, the average pay line is as follows :

| Professor | $55^{\text {th }}$ market percentile |
| :--- | :--- |
| Associate Professor | $55^{\text {th }}$ market percentile |
| Assistant Professor | $45^{\text {th }}$ market percentile |
| Instructor | $35^{\text {th }}$ market percentile |
| Assistant Instructor | $25^{\text {th }}$ market percentile |
| Emergency Instructor | $20^{\text {th }}$ market percentile |

With the cost adjustment (being proposed in this report) aimed at migrating Faculty to the $20^{\text {th }}$ market percentile the focus therefore is on those few employees (from the lower Faculty ranks) who are currently being remunerated below the $20^{\text {th }}$ market percentile. Following the proposed pay adjustment, the market position of GCC's Faculty (see solid red line) is only marginally higher and still approximates (again as an average) the $40^{\text {th }}$ market percentile.

With reference to Appendix D the current average market position of GCC's Academic Administrators (see dotted red line) is the $10^{\text {th }}$ market percentile c.f. Higher Education / Associate Institutions (U.S. mainland).

With the cost adjustment (being proposed in this report) aimed at migrating Academic Administrators to the $20^{\text {th }}$ market percentile the focus therefore is on those employees who are currently being remunerated below the $20^{\text {th }}$ market percentile. Following the proposed pay adjustment the average market position of GCC's Academic Administrators (see solid red line) now reflects the $20^{\text {th }}$ market percentile.

### 4.4 Identification of Implementation Ranges

The identification of a unique implementation range for every Academic Administrator and Faculty position is an important step in the market-based methodology that we use. Why do we do this ?. Assume that between 900-950 job evaluation points there are 20 positions. Some of our competitors would start all of those 20 positions on Step 1 of a specific pay level. Our concern with this approach is that the market base salary being awarded those positions is invariably different. The challenge therefore, is to have a methodology in place that maintains a relationship between the following three (3) factors for any given position:

- Job size - the job evaluation point total for the position (minor component)
- Market data - the market base salary for the position (major component)
- Target market percentile - the target market percentile the company is migrating to

The implementation ranges identified in the study will be provided to GCC / HR and are based on migrating both Academic Administrators and Faculty to the $20^{\text {th }}$ market percentile.

Please note that the implementation ranges are not only used for slotting purposes but also aid with recruitment including promotions and demotions etc.

### 4.5 Proposed New Pay Schedule

It has been 12 (twelve) years since we implemented GCC's current pay schedule. With the lower grades having become obsolete and market salaries having moved over the intervening period it is time for a new pay schedule to be introduced.

The proposed new pay schedule (encompassing Grades A to Z and Steps 1 to 20) will be provided to GCC / HR.

Please note that within the new pay schedule individual faculty ranks were extracted as follows :

Emergency Instructor (Grade H)
Assistant Instructor (Grade I
Instructor (Grade J)
Assistant Professor (Grade K)
Associate Professor (Grade L)
Professor (Grade M)

### 4.6 Costing

This step assessed the cost required in migrating both Academic Administrators and Faculty to a more competitive market position. In order to assess the impact of different cost options we chose the $15^{\text {th }}, 20^{\text {th }}$ and $25^{\text {th }}$ market percentiles based on 2019 market data c.f. U.S. Institutions of Higher Education.

The cost results are included in this report as follows :

Appendix E - Estimated Cost in Migrating GCC to the $15^{\text {th }}$ market percentile

Appendix F - Estimated Cost in Migrating GCC to the $20^{\text {th }}$ market percentile

Appendix G - Estimated Cost in Migrating GCC to the $25^{\text {th }}$ market percentile

Given the current variance in market position (between Academic Administrators and Faculty) it is our recommendation that GCC consider the $20^{\text {th }}$ market percentile option.

In summary, and excluding vacancies, the cost to migrate all Academic Administrators and Faculty to the $20^{\text {th }}$ market percentile c.f. Higher Education / Associate Institutions (U.S. mainland) is $\$ 211,299$ in base salary or $\$ 281,732$ in total compensation (i.e. base salary + benefits).

If we were to include vacancies (currently 16), the cost to migrate all Academic Administrators and Faculty to the $20^{\text {th }}$ market percentile c.f. Higher Education / Associate Institutions (U.S. mainland) is $\$ 880,928$ in base salary or $\$ 1,174,571$ in total compensation (i.e. base salary + benefits).

Notes:

1. $52 \%$ of Academic Administrators (versus $26 \%$ of Faculty) are currently below the $20^{\text {th }}$ market percentile.
2. the $20^{\text {th }}$ market percentile is a conservative adjustment given the current pandemic, but one that will benefit 44 employees ( $16 \times$ Academic Administrators and 28 Faculty)
3. The methodology provides for "fair, transparent and targeted" adjustments in pay. Furthermore, no employee will receive less pay than what they are receiving now
4. Total compensation is based on $25 \%$ of total compensation
5. Appendix F identifies $15 \times$ Academic Administrators and $78 \times$ Faculty who are currently being paid above the $20^{\text {th }}$ market percentile. Appendix F also identifies the need for a small sum of money ( $\$ 6,809$ for Academic Administrators and $\$ 30,348$ for Faculty) to enable these employees to also be slotted within the new pay schedule. Note : for each affected employee the increase is $<1 \%$.

### 5.0 Promotions \& Demotions

When the initial compensation study for GCC was implemented back in 2008 polices regarding promotions and demotions were also introduced. With GCC now poised to migrate to an updated pay schedule it is timely that the College also update policies affected by improvements in the compensation methodology.

The new policies are simply a process change.

In short, six sub-steps are initially applied to the employee's current base salary. For promotions this is a six sub-step increase up the grade or for demotions it is a six sub-step decrease down the grade. This identifies a value that can then be compared to the implementation range of the position the employee is being promoted or demoted to.

### 5.1 Current policies regarding promotions and demotions are as follows :

## Compensation Adjustment Following a Promotion to an Administrator Position

In a promotion, the incumbent's salary shall be increased by two steps within their current pay range and then slotted closest to but not less than the salary within the target pay range

## Compensation Adjustment Following a Promotion within the Faculty Ranks

Placement on a higher salary range, as a result of reclassification or promotion, shall be made on a "step-to-step" basis

## Compensation Adjustment Following a Voluntary Demotion

The minimum reduction shall be to the salary in the new pay grade closest to, but not more than, the employee's salary at the time of demotion

## Compensation Adjustment Following an Involuntary Demotion

In an involuntary demotion, the incumbent's salary shall be reduced (A) at least (1) one step; or (B) no more than (2) two steps of the current position within their current pay range; and then slotted closest to but not more than the salary within the target pay range; or (C) to the lowest step of the demoted position (at the discretion of the appointing authority)

### 5.2 Proposed policies regarding promotions and demotions are as follows :

## Compensation Adjustment Following a Promotion

With a promotion, the pay adjustment is effectuated by initially increasing the employee's current base salary by six (6) sub-steps on the grade they are currently allocated. If this figure is :
a) below the minimum of the new implementation range they would be slotted at the minimum of the new implementation range. This identifies the employee's new base salary
b) above the minimum of the new implementation range they would be slotted at the closest sub-step (just on the high side) of the new grade. This identifies the employee's new base salary
c) The President, with approval from the Board, may grant up to three (3) additional sub-steps, based on superior performance, significant contributions made to the business unit or College as a whole, or demonstration of personal enrichment and development related to and beyond the job requirement. All requests for additional sub-step placement must be justified in writing

If it is not possible to increase the employee's current base salary by six (6) sub-steps on the grade they are currently allocated then identify the closest sub-step (just on the high side) of the grade they are being promoted to and then increase this by a further six (6) sub-steps. This identifies the employee's new base salary

## Compensation Adjustment Following a Demotion

With a demotion, the pay adjustment is effectuated by initially decreasing the employee's current base salary by six (6) sub-steps on the grade they are currently allocated. If this figure is :
a) below the minimum of the new implementation range they would be slotted at the minimum of the new implementation range. This identifies the employee's new base salary
b) above the minimum of the new implementation range they would be slotted at the closest sub-step (just on the low side) of the new grade. This identifies the employee's new base salary

If it is not possible to decrease the employee's current base salary by six (6) sub-steps on the grade they are currently allocated then identify the closest sub-step (just on the low side) of the grade they are being demoted to and then decrease this by a further six (6) sub-steps. This identifies the employee's new base salary

### 6.0 Increments

Salary increments are normally calculated and received at the end of the financial year and (most often) are generally based on the employee's work performance over the previous year. Furthermore, it is common practice that the increment amount (often expressed as a percentage of base salary) is simply added to the employee's base salary.

The structure of GCC's pay schedule (which provides a $1 \%$ incremental increase between sub-steps) makes the above calculation and transition very easy.

Figure 1 below provides an example of this. Shown is a portion of the new Faculty Pay Schedule for the rank of Assistant Professor (Grade K). The green square shows the employee is currently on $\$ 50,693$ (Grade K, Step 2, Sub-step C). After receiving a 3\% performance increment the employee's new salary (shaded blue) is simply an increase of three sub-steps to \$52,229 (Grade K, Step 3, Sub-step B).

Figure 1 - Grade K


Whilst performance management is another issue, the above application works well and for many organizations and the story would appear to end there. Unfortunately, in terms of compensation management there is a key variable that is often overlooked, and that is the need to monitor the market position of individual employees relative to the target market percentile of the College.

So what do we mean by this and how does it work ?

Based on this review and implementation of our recommended costing GCC's market position will be the $20^{\text {th }}$ market percentile (2019 market data). Whilst the pending migration will mark another important step forward for the College (in the drive to becoming more externally competitive) the question remains - what market percentile is the eventual target ?.

Strategically, the answer to the above question should be the $50^{\text {th }}$ market percentile (based on prevailing market data). In short, the $50^{\text {th }}$ market percentile represents the market average c.f. Higher Education / Associate Institutions (U.S. mainland). With regards the latter the CUPA (College \& University Professional Association) reports are the gold standard in providing such information.

In short, if GCC's compensation model was at the $50^{\text {th }}$ market percentile half the marketplace would be paying salaries at a higher rate and half the marketplace would be paying salaries at a lower rate. Once an organization starts paying salaries in excess
of the $50^{\text {th }}$ market percentile they become market leaders in some shape or form. Therefore, from a compensation management perspective the $50^{\text {th }}$ market percentile makes for a sound financial target.

Let's assume the eventual target for GCC's compensation model is the $50^{\text {th }}$ market percentile (prevailing market data). What we want therefore, is for employee salaries to work towards reaching the $50^{\text {th }}$ market percentile (prevailing market data), but not to go over it.

If we are to achieve the above, we must monitor the market position of every employee against the $50^{\text {th }}$ market percentile. On the road to reaching the $50^{\text {th }}$ market percentile it makes sense therefore (and as currently handled) that annual increments be added to the employee's base salary. However, once the employee's salary has reached the $50^{\text {th }}$ market percentile our proposal is that the increment should NOT be added to base salary but simply paid out as a lump sum.

At the end of the day this recommendation is a win / win situation as the College is able to successfully manage its compensation model and those employees in excess of the $50^{\text {th }}$ market percentile still receive their increment. Furthermore, in implementing this strategy, the salaries of those employees already over the $50^{\text {th }}$ market percentile would not be reduced. In time, the market place will catch-up and their salaries would eventually be back-in sync with the $50^{\text {th }}$ market percentile. Moving forward, if the employee's salary is then deemed to be below the 50th market percentile (based on the prevailing market) then the employee would revert back to having their increments added to their base salary.

Based on the results of the current study (using 2019 market data) the number of employees (Academic Administrators and Faculty) above the $50^{\text {th }}$ market percentile are as follows : Academic Administrators (0), Emergency Instructor (0), Assistant Instructor (0), Instructor (10), Assistant Professor (10), Associate Professor (11) and Professor (6).

### 7.0 Board Recommendations

Our recommendations to the Board are as follows :

- The College adopt the estimated costing (as outlined in Appendix F) in order to migrate GCC (Academic Administrators and Faculty) to the $20^{\text {th }}$ market percentile (2019 Market Data)

The proposed implementation dates are as follows :

1. Academic Administrators (after January $1^{\text {st }}, 2022$ )
2. Faculty (after August $1^{\text {st }}, 2022$ )

Note : the following caveat to accompany the above recommendation :
"Any position currently under probation should be excluded until such time the probation period has ended and a positive performance review confirmed".

- The College adopt a resolution that would see a market review of compensation conducted every three (3) to five (5) years.
- The College adopt the amended promotion and demotion policies as outlined in 5.2 above
- The College adopt a policy stating that increments will be paid out separately (as opposed to being added to base salary) for any Academic Administrator or Faculty employee above the $50^{\text {th }}$ market percentile (prevailing market data).

Note : the College acknowledges that it will monitor market data on an annual basis in order for the above status to be determined

|  | Benchmark Position | Job Evaluation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { 은 } \\ & \stackrel{0}{0} \\ & \stackrel{\rightharpoonup}{3} \\ & \stackrel{\rightharpoonup}{4} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \stackrel{n}{0} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\rightharpoonup}{\grave{c}} \\ & \stackrel{\rightharpoonup}{⿺} \\ & \infty \end{aligned}$ |  |  |  |  |  |  |  |  |  | $\underset{\substack{\mathrm{K}}}{\substack{2}}$ |
| GCC | President | J | 152 | к | 230 | E | 65 | 382 | 248.3 | F | 30 | 382 | 114.6 | F | 152 | F | 152 | A1 | 12 | A1 | 22 | D2 | 100 | F5 | 132 | G5 | 264 | E2 | 100 | 1679 |
| GCC | VP Academic Affairs | J | 152 | к | 200 | E | 65 | 352 | 228.8 | E | 25 | 352 | 88 | F | 152 | F | 132 | A1 | 12 | A1 | 22 | D2 | 87 | F4 | 100 | G3 | 175 | E2 | 87 | 1436 |
| Gcc | VP Finance and Administration | J | 152 | J | 175 | E | 60 | 327 | 196.2 | E | 25 | 327 | 81.75 | E | 132 | F | 132 | A1 | 12 | A1 | 22 | D2 | 87 | F4 | 115 | G3 | 152 | C2 | 43 | 1300 |
| Gcc | Dean Trades \& Prof. Services (TPS) | J | 152 | J | 175 | E | 60 | 327 | 196.2 | D | 20 | 327 | 65.4 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 152 | D2 | 66 | 1251 |
| Gcc | Dean Technology \& Student Services (TSS) | J | 152 | J | 175 | E | 60 | 327 | 196.2 | D | 20 | 327 | 65.4 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | D2 | 57 | 1222 |
| Gcc | Assistant Director (Planning \& Development) | J | 152 | J | 152 | E | 60 | 304 | 182.4 | D | 20 | 304 | 60.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | F3 | 100 | G2 | 132 | B1 | 19 | 1155 |
| Gcc | Assistant Director (Ass.t, Ins. Eff. \&Research) | J | 152 | J | 152 | E | 60 | 304 | 182.4 | D | 20 | 304 | 60.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | B1 | 19 | 1142 |
| Gcc | Assistant Director (Continuing Education) | J | 152 | J | 152 | E | 60 | 304 | 182.4 | D | 20 | 304 | 60.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | B1 | 19 | 1142 |
| GCC | Assistant Director (Com. \& Promotions) | J | 152 | J | 152 | E | 60 | 304 | 182.4 | D | 20 | 304 | 60.8 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | F3 | 100 | G2 | 132 | B1 | 19 | 1138 |
| Gcc | Associate Dean (TPS) | J | 152 | J | 152 | D | 55 | 304 | 167.2 | C | 15 | 304 | 45.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C2 | 66 | E3 | 76 | G2 | 132 | D2 | 66 | 1106 |
| GcC | Controller | 」 | 132 | J | 152 | D | 55 | 284 | 156.2 | D | 20 | 284 | 56.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | B1 | 22 | 1095 |
| GCC | Chief Human Resources Officer | J | 132 | J | 152 | D | 55 | 284 | 156.2 | D | 20 | 284 | 56.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | B1 | 19 | 1092 |
| Gcc | Chief Information Technology Officer | J | 132 | J | 152 | D | 55 | 284 | 156.2 | D | 20 | 284 | 56.8 | E | 132 | E | 115 | A1 | 12 | A1 | 22 | D2 | 76 | E4 | 87 | G2 | 132 | B1 | 19 | 1092 |
| Gcc | Associate Dean (TSS) | J | 152 | J | 152 | D | 55 | 304 | 167.2 | C | 15 | 304 | 45.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C2 | 66 | E3 | 76 | G1 | 115 | D2 | 57 | 1080 |
| GCC | Nursing \& Allied Health Administrator | J | 152 | 1 | 152 | D | 55 | 284 | 156.2 | C | 15 | 284 | 42.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C2 | 66 | E3 | 76 | G1 | 115 | C1 | 29 | 1038 |
| Gcc | Procurement \& Inventory Administrator | 1 | 132 | J | 152 | D | 55 | 284 | 156.2 | D | 20 | 284 | 56.8 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | C1 | 38 | E4 | 87 | G1 | 115 | C1 | 33 | 1034 |
| GCC | Data Processing Systems Administrator | 1 | 132 | J | 152 | D | 55 | 284 | 156.2 | D | 20 | 284 | 56.8 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | C1 | 38 | E4 | 87 | G1 | 115 | C1 | 29 | 1030 |
| GCC | Professor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1020 |
| Gcc | Coordinator - Admissions \& Registration | J | 132 | 1 | 152 | D | 55 | 284 | 156.2 | c | 15 | 284 | 42.6 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 76 | G1 | 115 | B1 | 19 | 1000 |
| GCC | Instructional Designer | J | 132 | 1 | 152 | D | 55 | 284 | 156.2 | c | 15 | 284 | 42.6 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 76 | G1 | 115 | B1 | 19 | 1000 |
| GCC | Associate Professor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 964 |
| GCC | Coordinator - Financial Aid | J | 132 | 1 | 132 | D | 55 | 264 | 145.2 | c | 15 | 264 | 39.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 76 | F1 | 100 | B1 | 19 | 936 |
| GCC | Sustainability \& Project Coordinator | J | 132 | 1 | 132 | D | 55 | 264 | 145.2 | C | 15 | 264 | 39.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 76 | F1 | 100 | B1 | 19 | 936 |
| GCC | Environmental Health \& Safety Officer | J | 132 | 1 | 132 | D | 50 | 264 | 132 | C | 15 | 264 | 39.6 | E | 115 | E | 115 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 66 | F1 | 100 | B1 | 19 | 928 |
| Gcc | Program Specialist | J | 132 | 1 | 132 | D | 50 | 264 | 132 | c | 15 | 264 | 39.6 | E | 115 | E | 100 | A1 | 12 | A1 | 22 | C1 | 43 | E3 | 66 | F1 | 100 | B1 | 19 | 913 |
| Gcc | Assistant Professor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 866 |
| GCC | Instructor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 838 |
| GCC | Assistant Instructor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 762 |
| GCC | Emergency Instructor (Average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 738 |


|  | Benchmark Position | Market Comparison (2019) - Higher Education / Associate Institutions / Tenure Track (U.S. Mainland) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 5th | 10th | 15th | 20th | 25th | 30th | 35th | 40th | 45th | 50th | 55th | 60th | 65th | 70th | 75th | 80th | 85th | 90th | 95th |
| GCC | Assistant Director (Ass.t, Ins. Eff. \&Research) | 71,275 | 74,204 | 77,133 | 80,063 | 82,992 | 85,649 | 88,306 | 90,963 | 93,620 | 96,277 | 99,479 | 102,680 | 105,882 | 109,083 | 112,285 | 115,214 | 118,144 | 121,073 | 124,002 |
| GCC | Assistant Director (Com. \& Promotions) | 69,211 | 72,250 | 75,289 | 78,328 | 81,367 | 84,316 | 87,265 | 90,215 | 93,164 | 96,113 | 99,242 | 102,370 | 105,499 | 108,627 | 111,756 | 114,795 | 117,834 | 120,873 | 123,912 |
| GCC | Assistant Director (Continuing Education) | 70,261 | 73,827 | 77,394 | 80,960 | 84,527 | 87,986 | 91,444 | 94,903 | 98,361 | 101,820 | 105,495 | 109,169 | 112,844 | 116,518 | 120,193 | 123,760 | 127,326 | 130,893 | 134,459 |
| GCC | Assistant Director (Planning \& Development) | 76,606 | 80,737 | 84,867 | 88,998 | 93,129 | 99,505 | 105,881 | 112,258 | 118,634 | 125,010 | 126,895 | 128,781 | 130,666 | 132,552 | 134,437 | 138,568 | 142,699 | 146,829 | 150,960 |
| GCC | Assistant Instructor (Average) | 27,760 | 30,402 | 33,043 | 35,685 | 38,326 | 40,938 | 43,549 | 46,161 | 48,772 | 51,384 | 54,055 | 56,726 | 59,398 | 62,069 | 64,740 | 67,381 | 70,023 | 72,664 | 75,306 |
| GCC | Assistant Professor (Average) | 38,468 | 42,178 | 45,888 | 49,598 | 53,308 | 55,249 | 57,191 | 59,132 | 61,074 | 63,015 | 68,494 | 73,972 | 79,451 | 84,929 | 90,408 | 94,118 | 97,828 | 101,538 | 105,248 |
| GCC | Associate Dean (TPS) | 69,600 | 71,285 | 72,969 | 74,654 | 76,338 | 78,591 | 80,844 | 83,096 | 85,349 | 87,602 | 88,718 | 89,834 | 90,950 | 92,066 | 93,182 | 94,866 | 96,551 | 98,235 | 99,920 |
| GCC | Associate Dean (TSS) | 69,600 | 71,285 | 72,969 | 74,654 | 76,338 | 78,591 | 80,844 | 83,096 | 85,349 | 87,602 | 88,718 | 89,834 | 90,950 | 92,066 | 93,182 | 94,866 | 96,551 | 98,235 | 99,920 |
| GCC | Associate Professor (Average) | 42,893 | 47,183 | 51,473 | 55,763 | 60,053 | 62,863 | 65,674 | 68,484 | 71,295 | 74,105 | 79,875 | 85,644 | 91,414 | 97,183 | 102,953 | 107,243 | 111,533 | 115,823 | 120,113 |
| GCC | Chief Human Resources Officer | 83,030 | 86,845 | 90,660 | 94,475 | 98,290 | 101,255 | 104,220 | 107,185 | 110,150 | 113,115 | 117,780 | 122,445 | 127,111 | 131,776 | 136,441 | 140,256 | 144,071 | 147,886 | 151,701 |
| GCC | Chief Information Technology Officer | 85,045 | 89,162 | 93,278 | 97,395 | 101,511 | 105,074 | 108,637 | 112,201 | 115,764 | 119,327 | 123,997 | 128,667 | 133,336 | 138,006 | 142,676 | 146,793 | 150,909 | 155,026 | 159,142 |
| GCC | Controller | 87,739 | 92,095 | 96,450 | 100,806 | 105,162 | 109,951 | 114,741 | 119,530 | 124,320 | 129,109 | 133,031 | 136,953 | 140,876 | 144,798 | 148,720 | 153,076 | 157,432 | 161,787 | 166,143 |
| GCC | Coordinator - Admissions \& Registration | 54,973 | 57,729 | 60,485 | 63,241 | 65,997 | 68,394 | 70,791 | 73,189 | 75,586 | 77,983 | 81,098 | 84,213 | 87,327 | 90,442 | 93,557 | 96,313 | 99,069 | 101,825 | 104,581 |
| GCC | Coordinator - Financial Aid | 54,934 | 57,668 | 60,403 | 63,137 | 65,872 | 68,277 | 70,682 | 73,087 | 75,492 | 77,897 | 80,961 | 84,025 | 87,090 | 90,154 | 93,218 | 95,953 | 98,687 | 101,422 | 104,156 |
| GCC | Data Processing Systems Administrator | 65,630 | 68,022 | 70,413 | 72,805 | 75,197 | 77,547 | 79,898 | 82,248 | 84,599 | 86,949 | 89,382 | 91,815 | 94,248 | 96,680 | 99,113 | 101,505 | 103,896 | 106,288 | 108,680 |
| GCC | Dean Technology \& Student Services (TSS) | 87,056 | 89,211 | 91,365 | 93,520 | 95,674 | 97,295 | 98,915 | 100,536 | 102,156 | 103,777 | 106,465 | 109,153 | 111,842 | 114,530 | 117,218 | 119,372 | 121,527 | 123,681 | 125,836 |
| GCC | Dean Trades \& Prof. Services (TPS) | 92,366 | 94,646 | 96,926 | 99,205 | 101,485 | 103,211 | 104,938 | 106,664 | 108,391 | 110,117 | 112,950 | 115,783 | 118,616 | 121,449 | 124,282 | 126,562 | 128,841 | 131,121 | 133,401 |
| GCC | Emergency Instructor (Average) | 24,485 | 26,485 | 28,485 | 30,485 | 32,485 | 34,982 | 37,479 | 39,975 | 42,472 | 44,969 | 46,472 | 47,975 | 49,479 | 50,982 | 52,485 | 54,485 | 56,485 | 58,485 | 60,485 |
| GCC | Environmental Health \& Safety Officer | 50,230 | 52,269 | 54,307 | 56,346 | 58,385 | 60,328 | 62,272 | 64,215 | 66,159 | 68,102 | 70,236 | 72,370 | 74,505 | 76,639 | 78,773 | 80,812 | 82,851 | 84,889 | 86,928 |
| GCC | Instructional Designer | 54,973 | 57,729 | 60,485 | 63,241 | 65,997 | 68,394 | 70,791 | 73,189 | 75,586 | 77,983 | 81,098 | 84,213 | 87,327 | 90,442 | 93,557 | 96,313 | 99,069 | 101,825 | 104,581 |
| GCC | Instructor (Average) | 33,231 | 36,401 | 39,571 | 42,741 | 45,911 | 48,333 | 50,755 | 53,177 | 55,599 | 58,021 | 61,939 | 65,857 | 69,775 | 73,693 | 77,611 | 80,781 | 83,951 | 87,121 | 90,291 |
| GCC | Nursing \& Allied Health Administrator | 70,103 | 71,897 | 73,691 | 75,484 | 77,278 | 79,909 | 82,540 | 85,170 | 87,801 | 90,432 | 91,389 | 92,345 | 93,302 | 94,258 | 95,215 | 97,009 | 98,802 | 100,596 | 102,390 |
| GCC | President | 160,969 | 166,744 | 172,519 | 178,294 | 184,069 | 188,847 | 193,626 | 198,404 | 203,183 | 207,961 | 214,732 | 221,504 | 228,275 | 235,047 | 241,818 | 247,593 | 253,368 | 259,143 | 264,918 |
| GCC | Procurement \& Inventory Administrator | 68,017 | 70,495 | 72,974 | 75,452 | 77,931 | 80,367 | 82,803 | 85,239 | 87,675 | 90,111 | 92,632 | 95,153 | 97,675 | 100,196 | 102,717 | 105,196 | 107,674 | 110,153 | 112,631 |
| GCC | Professor (Average) | 45,121 | 50,136 | 55,151 | 60,165 | 65,180 | 70,155 | 75,129 | 80,104 | 85,078 | 90,053 | 95,108 | 100,163 | 105,217 | 110,272 | 115,327 | 120,342 | 125,356 | 130,371 | 135,386 |
| Gcc | Program Specialist | 49,003 | 51,024 | 53,045 | 55,065 | 57,086 | 59,223 | 61,360 | 63,497 | 65,634 | 67,771 | 69,675 | 71,580 | 73,484 | 75,389 | 77,293 | 79,314 | 81,334 | 83,355 | 85,376 |
| GCC | Sustainability \& Project Coordinator | 55,439 | 58,216 | 60,994 | 63,771 | 66,548 | 68,968 | 71,388 | 73,809 | 76,229 | 78,649 | 81,783 | 84,917 | 88,052 | 91,186 | 94,320 | 97,097 | 99,874 | 102,652 | 105,429 |
| GCC | VP Academic Affairs | 112,234 | 117,753 | 123,273 | 128,792 | 134,312 | 137,730 | 141,148 | 144,565 | 147,983 | 151,401 | 159,022 | 166,644 | 174,265 | 181,887 | 189,508 | 195,028 | 200,547 | 206,067 | 211,586 |
| GCC | VP Finance and Administration | 111,295 | 115,244 | 119,192 | 123,141 | 127,089 | 129,956 | 132,823 | 135,689 | 138,556 | 141,423 | 146,453 | 151,483 | 156,514 | 161,544 | 166,574 | 170,523 | 174,471 | 178,420 | 182,368 |




Academic Administrators (GCC) - Solid red line representing base salary compensation after proposed adjustment to 25th market percentile (2019 Market Data)
Academic Administrators (GCC) - Dotted red line representing current base salary compensation
Market Percentiles - 5th, 25th, 50th and 75th (2019- U.S. Higher Education / Associate Institutions)

APPENDIX E
Estimated Cost in migrating GCC to the 15th Market Percentile (2019 Market Data) - based on range minimum Staffing Pattern : 30th September 2021

| Employee Group | Employees above or below 15th Market Percentile Regression Line | Number of Employeess (No) | Percentage of Employees (\%) | Estimated Additional Cost Required (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Academic Administrators | < 15th Mkt Percentile | 7 | 5.1 | 41,972 |
|  | > 15th Mkt Percentile | 24 | 17.5 | 12,308 |
| Faculty | < 15th Mkt Percentile | 20 | 14.6 | 15,684 |
|  | > 15th Mkt Percentile | 86 | 62.8 | 36,822 |
|  |  | 137 | 100.0 | 106,786 |


| Employee Group | Base <br> Salary | Estimated Benefit Cost based on 25\% of Total Compensation | Estimated <br> Total <br> Compensation |
| :---: | :---: | :---: | :---: |
| Current - Academic Administrators + Faculty | 8,366,965 | 2,788,988 | 11,155,953 |
| Transition cost to 15th Market Percentile | 106,786 | 35,595 | 142,381 |
| Sub-Total | 8,473,751 | 2,824,584 | 11,298,335 |
| $17 \times$ Vacancies $\times$ (base salary based on range minimum for recruitment) | 700,283 | 233,428 | 933,711 |
| Total | 9,174,034 | 3,058,011 | 12,232,045 |

## APPENDIX F

Estimated Cost in migrating GCC to the 20th Market Percentile (2019 Market Data) - based on range minimum Staffing Pattern : 30th September 2021

| $\begin{array}{l}\text { Employee Group }\end{array}$ | $\begin{array}{c}\text { Employees } \\ \text { above or below } \\ \text { 20th Market Percentile } \\ \text { Regression Line }\end{array}$ | $\begin{array}{c}\text { Number } \\ \text { of } \\ \text { Employeess } \\ \text { (No) }\end{array}$ | $\begin{array}{c}\text { Percentage } \\ \text { of } \\ \text { Employees } \\ \text { (\%) }\end{array}$ | $\begin{array}{c}\text { Estimated } \\ \text { Additional } \\ \text { Cost }\end{array}$ |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |$\}$


| Employee Group |  | Estimated <br> Benefit Cost <br> based on <br> $25 \%$ <br> of Total <br> Compensation | Estimated <br> Total <br> Compensation |
| :--- | ---: | ---: | ---: |
| Current - Academic Administrators + Faculty | $8,366,965$ | $2,788,988$ | $11,155,953$ |
| Transition cost to 20th Market Percentile | 199,949 | 66,650 | 266,599 |
| Sub-Total | $8,566,914$ | $2,855,638$ | $11,422,552$ |
| $17 \times$ Vacancies $\times$ (base salary based on range minimum for recruitment) | 748,408 | 249,469 | 997,877 |
| Total | $9,315,322$ | $3,105,107$ | $12,420,429$ |

## APPENDIX G

Estimated Cost in migrating GCC to the 25th Market Percentile (2019 Market Data) - based on range minimum Staffing Pattern : 30th September 2021

| Employee Group | Employees above or below 25th Market Percentile Regression Line | ```Number of Employeess (No)``` | Percentage <br> of <br> Employees <br> (\%) | Estimated <br> Additional <br> Cost <br> Required <br> (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Academic Administrators | < 25th Mkt Percentile | 20 | 14.6 | 132,326 |
|  | > 25th Mkt Percentile | 11 | 8.0 | 6,643 |
| Faculty | < 25th Mkt Percentile | 40 | 29.2 | 183,140 |
|  | > 25th Mkt Percentile | 66 | 48.2 | 31,257 |
|  |  | 137 | 100.0 | 353,366 |


| Employee Group |  | Estimated <br> Benefit Cost <br> based on <br> $25 \%$ <br> of Total <br> Compensation | Estimated <br> Total <br> Calary |
| :--- | ---: | ---: | ---: |
| Current - Academic Administrators + Faculty | $8,366,965$ | $2,788,988$ | $11,155,953$ |
| Transition cost to 25th Market Percentile | 353,366 | 117,789 | 471,155 |
| Sub-Total | $8,720,331$ | $2,906,777$ | $11,627,108$ |
| $17 \times$ Vacancies $\times$ (base salary based on range minimum for recruitment) | 795,777 | 265,259 | $1,061,036$ |
| Total | $9,516,108$ | $3,172,036$ | $12,688,144$ |

## PRESIDENT'S TRAVEL SCHEDULE

February 2022

| Conference Title/Sponsor | Date | Location |
| :--- | :--- | :--- |
| Westcare Foundation | February 16-19, 2022 | Henderson, NV |
| Funding Source(s): PROMO Fund |  |  |

COPSA.GUAMCC

## SPRING 2022

Important Dates and Activities for Students

| JANUARY | Time | Activity | Location |
| :---: | :---: | :---: | :---: |
| Mon., Jan. $3^{\text {rd }}$ | 9:00am | Spring 2022 Student Orientation | Multi-Purpose Auditorium (MPA), Bldg. 400 |
| Wed., Jan. $5^{\text {th }}$ |  | First Day of Monday/Wednesday Classes |  |
| Thurs., Jan. $6^{\text {th }}$ |  | First Day of Tuesday/Thursday Classes |  |
| Fri., Jan. ${ }^{\text {th }}$ |  | First Day of Friday Classes |  |
| Sat., Jan. ${ }^{\text {th }}$ |  | First Day of Saturday Classes |  |
| Mon., Jan. 17 ${ }^{\text {th }}$ |  | HOLIDAY - Martin Luther King, Jr. Day (Observed) |  |
| Fri., Jan. $21{ }^{\text {st }}$ | 10:00am | Student Organization Officer \& Advisor Training | Center for Student Involvement, Student Center, Room 5101 |
| Fri., Jan. $21{ }^{\text {st }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Mon., Jan. 24 ${ }^{\text {th }}$ | 4:00pm | Meet the President | Virtual via Zoom |
| Tues., Jan. 25 ${ }^{\text {th }}$ | 4:00pm | Meet the President | Virtual via Zoom |
| Fri., Jan. $28{ }^{\text {th }}$ | 3:00pm | Deadline to Develop a New Student Organization | Center for Student Involvement, Student Center, Room 5101 |
| FEBRUARY | Time | Activity | Location |
| Fri., Feb. $11^{\text {th }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Fri., Feb. $11{ }^{\text {th }}$ | 2:30pm | Zumba Recreational Activity | Student Center Courtyard |
| Thurs., Feb. 24 ${ }^{\text {th }}$ | 12:00pm | Spring Festival \& "Tour of the Pacific" | Virtual via Zoom |
| Fri., Feb. $25^{\text {th }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| MARCH | Time | Activity | Location |
| Fri., Mar. $4^{\text {th }}$ |  | Deadline to Apply for Graduation | Admissions, Bldg. 2000 |
| Mon., Mar. ${ }^{\text {th }}$ |  | HOLIDAY - Guam History \& CHamoru Heritage Day (Observed) |  |
| Fri., Mar. $17^{\text {th }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Fri., Mar. $17^{\text {th }}$ |  | Last Day to Withdraw - Full Term Courses | Admissions, Bldg. 2000 |
| Fri., Mar. $18{ }^{\text {th }}$ |  | "THE EDGE" Student Conference | Multi-Purpose Auditorium (MPA), Bldg. 400 |
| Fri., Mar. $25^{\text {th }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Tues., Mar. 29 ${ }^{\text {th }}$ | 5:00pm | Deadline to Submit Applications to Run in the 2022-2023 GCC Student Leaders Election | Center for Student Involvement, Student Center, Room 5101 |
| APRIL | Time | Activity | Location |
| Apr. $4^{\text {th }}-7^{\text {th }}$ | Voting ends at 8:00pm on Thurs., Apr. $7^{\text {th }}$ | 2022-2023 GCC Student Leaders Election | Online via GCC Email |
| Fri., Apr. ${ }^{\text {th }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Apr. $11^{\text {th }}-$ Apr. $17^{\text {th }}$ |  | SPRING BREAK |  |
| Mon., Apr. $18{ }^{\text {th }}$ | $\begin{aligned} & \text { 8:00am- } \\ & \text { 4:00pm } \\ & \hline \end{aligned}$ | NO CLASSES (8:00am - 4:00pm) - College Assembly |  |
| Fri., Apr. $22^{\text {nd }}$ | 1:00pm | COPSA General Membership Meeting | Rm. 3108, Allied Health Center |
| Fri., Apr. $22^{\text {nd }}$ |  | Last Day of Friday Classes |  |
| Sat., Apr. $23{ }^{\text {rd }}$ |  | Last Day of Saturday Classes |  |
| Tues., Apr. $26{ }^{\text {th }}$ |  | Last Day of Tuesday / Thursday Classes |  |
| Thurs., Apr. $\mathbf{2 8}^{\text {th }}$ | 3:00pm | Last Day to Submit Student Organization Fund Vouchers COPSA Account \#2252 | Center for Student Involvement, Student Center, Room 5101 |
| MAY | Time | Activity | Location |
| Mon., May $2^{\text {nd }}$ |  | Last Day of Monday / Wednesday Classes |  |
| Thurs., May $5^{\text {th }}$ |  | Grades Due |  |
| Fri., May $13^{\text {th }}$ |  | GCC Motorcade Graduation | GCC Campus |
| Mon., May 30 ${ }^{\text {th }}$ |  | HOLIDAY - Memorial Day (Observed) |  |
| Activities, dates, tim <br> Location | es, and locat <br> ion: Room 5101 | ns are subject to change. For the most up-to-date Student Activ please visit www.guamcc.edu/csi <br> Center for Student Involvement (CSI) <br> , Bldg. 5000, Student Center Tel: (671) 735-5518/5519 Email: | ities Calendar, <br> As of December 27, 202 <br> csi@guamcc.edu |

